

Financial Benefits of ACS Compliance Management System (CMS) and Compliance Management Risk Tracker (CMRT) Programs

Managing Safety and Compliance Internally: Some Companies are large enough to afford a full-time Safety Manager and Administrative support recognizing the return on investment of lower injuries / accidents, Workers Comp insurance, and proven positive effects on productivity. These companies may spend \$130k or more per year in Salaries and benefits allocated to those efforts. Other companies assign Safety / Compliance duties to Operational Managers and Administrative personnel. Do these personnel have adequate time and expertise to assure to minimize exposure and maximize your productivity? Can outsourcing the expertise you need provide a better return on investment, and the "peace of mind" that you are both compliant and minimizing risk exposure?

ACS offers a comprehensive compliance program, called the **Compliance Management System (CMS)**, which is designed to help business owners who can't justify the expense of a full-time safety person but need help with recordkeeping, training and other OSHA requirements. By taking a proactive approach with our **CMS Safety Program**, companies have reported saving money by reducing lost workdays and avoiding OSHA fines, lowering their Workers Comp Insurance rates by 20-30% over time. **This often equates in savings in Workers Comp of ~ 2% or more on your total labor costs.** What's more, many expert studies have shown that uninsured costs, related productivity losses, can increase the bottom line by up to 4 times that savings.

The ACS Safety Compliance Management Risk Tracker©

Alerts you to key Safety required actions, items need to take. Monitors & reports and keeps the company compliant with OSHA requirements, both required employee training and tasks. This powerful but friendly system is your full-time administration. Secure web-based application, easy "dashboard" overview of your compliance efforts. Easy drill down to details.

Do the Math!

Internally Managed Effort: (annual)	<u>\$</u>	ACS CMS + CMRT:	\$
- 15-20% of Manager's time + Admin	\$20,000	One-Time Set-up	\$4,300
- 20% + Reduction in Worker Comp Costs	\$30,000	CMS + CMRT Annual Fees	\$10,500
- Low est. 2 times WC Savings in other Costs	\$60,000		
Cost over 3 years (est.)	\$330,000	Cost over 3 years	\$35,800
*Typical for 100 employees, varies by size & industry			

Call today for more information and a customized quote!



The ACS "CMS" is essentially an out-sourced safety department.

Benefits of The CMS

- Reduce the frequency and severity of accidents
- Lower insurance premiums
- Increase productivity

CMS Steps

- 1. INITIAL FACILITY ASSESSMENT
- 2. WRITTEN SAFETY PLANS
- 3 EMPLOYEE TRAINING
- 4 RECORDKEEPING
- 5. MONITORING & MAINTENANCE

Key Training Topics Include:

- General Safety Awareness/New Hire Safety Orien.
- Emergency Action & Fire Safety/Extinguisher Use
- GHS Hazard Communication/Right-to-Know
- Personal Protective Equipment
- Respiratory Protection & Fit Testing
- Hearing Conservation
- Bloodborne Pathogens Exposure Control
- Basic First Aid Topics
- Lockout/Tagout (Authorized & Affected)
- Electrical Safety Awareness
- Forklift Operator Safety
- Ergonomic Awareness
- Back Safety & Proper Lifting Techniques

To get additional information on ACS' **CMS Safety Program**, please contact us @ 800-55-HELPS or visit our website @ www.acs-safety.com.